Phillips named head of global business development at Clariant Oil Services


“We are delighted to welcome Nick to this global role, in which he will lead the development and implementation of strategies to create new business within the Americas and other strategic global segments,” says Chris Oversby who leads Clariant’s global Oil and Mining businesses. “Nick’s strategic strengths and his extensive background in the oil and gas industry provides an excellent foundation for him to support the commercialization of new technology, and to enhance our overall visibility in our key segments,” Oversby adds.

Since 2006 Phillips was director of business development at Baker Petrolite (a division of Baker Hughes). From 2002 until 2006 he was the division’s director of marketing. He holds an MBA in marketing through the Open University and a doctorate in Chemistry from the University of Leeds.

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**About Clariant Oil Services**

Clariant Oil Services is part of Clariant’s Chemical Management Solutions business within its Functional Chemicals Division. The business combines Clariant Oil Services and Clariant Mining Services and focuses on the global oil, gas and mining service markets.

Clariant Oil Services is one of the world's leading suppliers of chemicals and integrated services to the oil and gas industry. From a global network of technical centers, Clariant Oil Services provides a combination of in-house technical know-how and best in class specialty chemicals to support our customers at all stages of the oil and gas life-cycle:

- Well Services - additives for drilling muds, cementing slurries and stimulation fluids
- Production Chemicals - a ‘one stop shop’ for all offshore and onshore oil and gas chemical requirements
- Refining - diesel fuel additives

In line with Clariant’s strategy to strengthen and grow its position in key markets, Clariant Oil Services made several acquisitions in recent years in North America (Technical Service Co / California, Enhanced Fluids / Canada, Datachem / Louisiana) and in 2007 in Latin America (Toschem / Colombia).

**Clariant - Exactly your chemistry.**

Clariant is a global leader in the field of specialty chemicals. Strong business relationships, commitment to outstanding service and wide-ranging application know-how make Clariant a preferred partner for its customers.

Clariant, which is represented on five continents with over 100 group companies, employs around 20,000 people. Headquartered in Muttenz near Basel, Switzerland, it generated sales of CHF 8.1 billion in 2008. Clariant's businesses are organized in four divisions: Textile, Leather & Paper Chemicals, Pigments & Additives, Masterbatches and Functional Chemicals.

Clariant is committed to sustainable growth springing from its own innovative strength. Clariant's innovative products play a key role in its customers' manufacturing and treatment processes or else add value to their end products. The company's success is based on the know-how of its people and their ability to identify new customer needs at an early stage and to work together with customers to develop innovative, efficient solutions.

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